

COOPERATIVE BUYING

BOOK MORE. SAVE MORE.

Cooperative Buying is a process that allows schools attending a conference ability to collaborate with schools near them to share the expenses to bring in an entertainer, vendor, or speaker for future events on their campus.

HERE'S HOW IT WORKS:



Entertainer,
Vendor or
Speaker



Visiting 2+ Campuses Within
250 Miles of Each Other



Within
3+ Days

2 OF 3



3 OF 5



5 OF 7



This is what 1 school saved that booked
18 acts at our National Conference:

\$39,450

Regular Isolated
Pricing

\$28,120

Cooperative Buying
Pricing

THINGS TO CONSIDER

- Find out if you have the ability to book on site and/or sign contracts
- Bring calendars, planners & budget
- Network with schools near you before, during and after coop sessions



FOR MORE INFO

and to preview a coop form,
visit us online at www.apca.com
or call 800.681.5031